

## RECOGNIZE

# 64%

of organizations agree the top challenge of managing desktops is costly maintenance

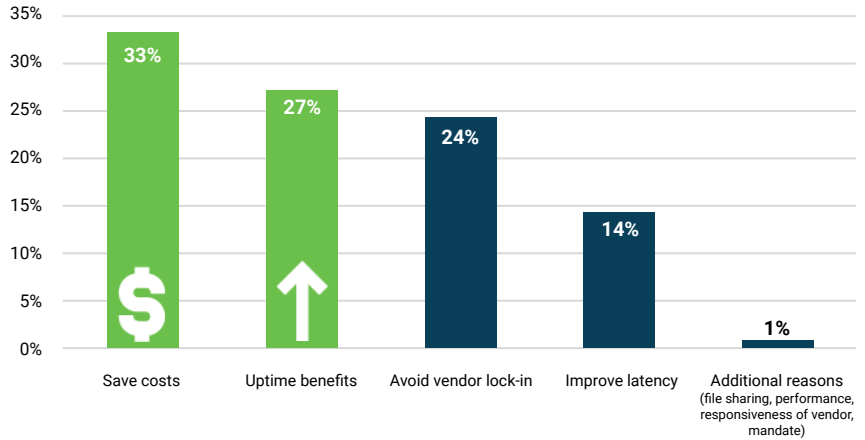


# 81%

acknowledge that a multicloud or hybrid solution for desktop deployments is valuable



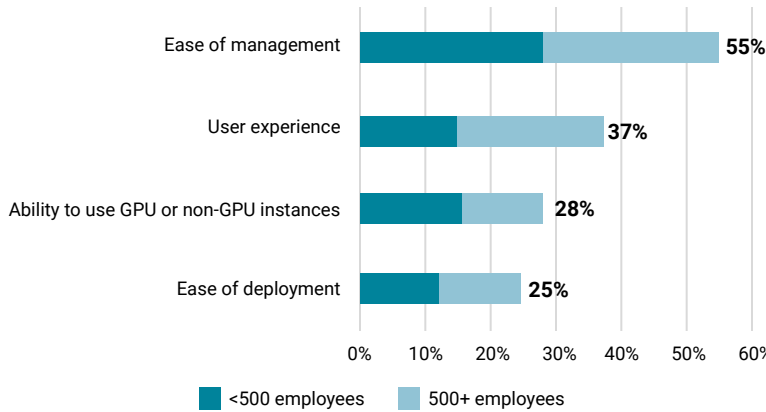
Cost savings and uptime are top reasons for deploying a hybrid or multicloud strategy



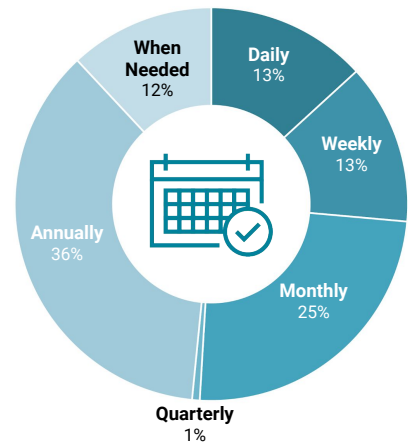
## EMBRACE



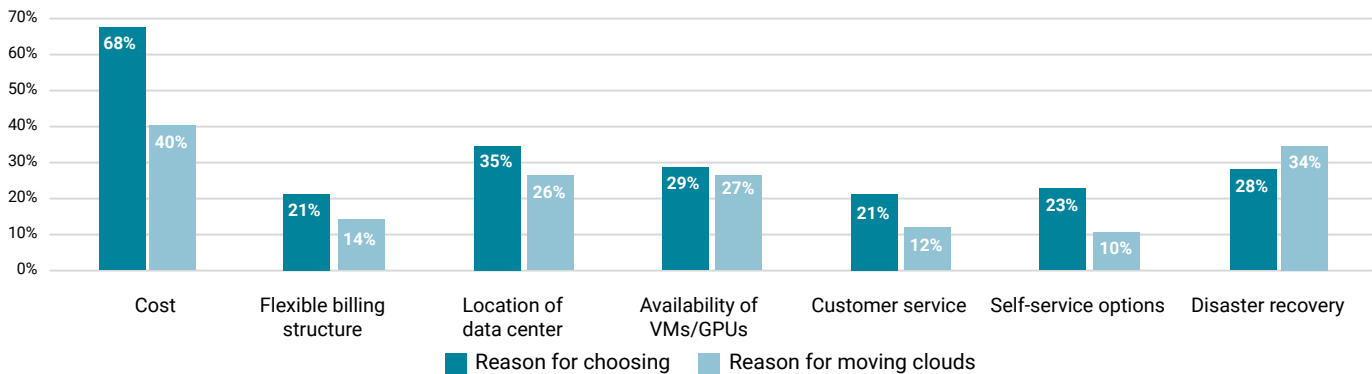
Most important factors in choosing a virtualization solution include...



How often do organizations move workloads from one cloud to another?



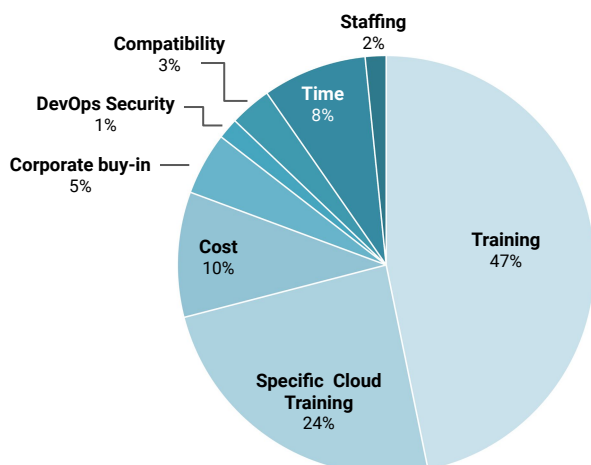
What factors are important when choosing clouds or moving workloads?



## PREPARE



Training cited as the most significant factor limiting organizations from migrating to multicloud deployments



Top 7 Tips when Considering a Hybrid or Multicloud Deployment

- 1 Complete a Proof of Concept (PoC)
- 2 Get your pricing right - hourly/monthly/annually
- 3 Have a realistic timeline
- 4 Go hybrid: on-premises + cloud
- 5 Develop a migration plan
- 6 Research/monitor VM options of each cloud provider
- 7 Ensure a management plane in place